

RUSSELL M. WALTER

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PEACHTREE CITY, GEORGIA 30269
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RWALTER@SYNERGYPROF.COM

EDUCATION

Purdue University, Bachelor Of Science In Civil Engineering

QUALIFICATIONS

State of Florida Professional Engineer - #PE 0041257 - Inactive Status
Former President of Construction Recruiters Network – National recruiters organization

PROFESSIONAL HISTORY

SYNERGY PROFESSIONALS INC. – PEACHTREE CITY, GEORGIA

8/2001-PRESENT

PRESIDENT

- Principle of an engineering and construction recruiting firm.
- Professional recruitment and screening of Engineers, Estimators, Project Managers, Superintendents, and executive level personnel for full time employment needs of company clients.

ELLISDON CONSTRUCTION, INC. – ATLANTA, GEORGIA

3/1997 – 8/2001

Chief Estimator

- Directed preconstruction team on negotiated, design-build, construction management, and hard dollar contracts for the southeast division office.
- Hired and trained preconstruction and estimating personnel and support staff.
- Changed estimating software systems from LOTUS 123 spreadsheets to MC2 estimating system.
- Estimated cost of work for all divisions, create detailed cost estimates for divisions 1, 2, 3, 4, 5, & 6, including crew sizes, productivity, equipment, and material costs.
- Develop hoisting plans and preliminary project schedules.
- Executed presentations to owners.
- Collaborated with client's team to determine project feasibility and perform value engineering to meet the desired budget.
- Developed plans for MBE, DBE, and HUB zone contractor participation.
- Managed and performed subcontractor negotiations and procurement activities after contract award.
- Coordinated with operations personnel to analyze quotations, negotiate contracts with subcontractors, and to transition the project from preconstruction to the construction phase.

MITCHELL CONSTRUCTION COMPANY, INC. – ATLANTA, GEORGIA

8/1996 - 3/1997

Chief Estimator

- Responsible for all estimating for the Riverdale, GA office.
- Created estimating department for this new office.
- Established bid procedures & computer management tools for the estimating department, initiated subcontractor solicitation procedures
- Customized & maintained Timberline estimating software database.
- Market, identify, & select bid opportunities.
- Buyout subcontracts after successful bids.
- Identify and evaluate value engineering opportunities.

BALFOUR BEATTY CONSTRUCTION, INC. – ATLANTA, GEORGIA
Chief Estimator

10/1991- 8/1996

- Created commercial estimating department for expanding company into the domestic U.S. market.
- Lead the company from \$0 in 1991 to \$125 million of new work in 1995 with a backlog of \$120 million of work leading into 1996.
- Identified bid opportunities and secured work for the general construction division.
- Managed the estimating department, selected projects to bid, organized subcontractor solicitations and databases, estimating systems, trained and supervised staff.
- Estimated labor, equipment, and material costs to self-perform divisions 1, 2, 3, 4, and 6.
- Analyzed project logistics and schedule to determine best methods for hoisting and associated cost.
- Worked with the client's team to perform value engineering and cost analysis of alternative designs.
- Directed and performed subcontractor buy out of successful bids.
- Reviewed and audited all projects for cost control during construction then compiled historical costs and productivity when completed.
- Served as Project Manager on the \$27 million Miami Airport GTI expansion on a temporary assignment until a permanent project manager was available.

THE WALSH GROUP

10/1983- 10/1991

ARCHER WESTERN CONTRACTORS, LTD. – MIAMI, FLORIDA
Chief Estimator/Contracts Manager

7/88-10/91

- Supervised all building construction estimating and buy outs for the Florida division.
- Bid, negotiated, and served as project manager on the construction of the Cocowalk Plaza, Coconut Grove, FL, a six story shopping and entertainment complex with a two story underground parking garage.

WALSH CONSTRUCTION COMPANY OF ILLINOIS– CHICAGO, ILLINOIS
Estimator/Project Manager

7/87- 7/88

- Assigned to the corporate headquarters as an estimator for commercial projects.
- Performed takeoff and pricing of divisions 1-12.
- Prepared bid forms, ran late change sheets, and closed out bids.
- Successfully project managed the completion and turn over of a \$60 million 5 story retirement center for Catholic Charities in Chicago when they terminated their construction manager due to failure to meet schedule.

ARCHER WESTERN CONTRACTORS, LTD. – MIAMI, FLORIDA
Contracts Manager

6/85-7/87

- Managed construction of three concurrent projects.
- *Atlantic Vocational Center* - \$6 million expansion and renovation of a vocational high school.
- *Sawgrass Expressway Toll Facilities* - \$5.5 million construction of two toll plazas, and fourteen exit /entrance collection booths on a new 26 mile roadway
- *Sixth District Office Building* - \$4 million office building for the Florida DOT

THE WALSH GROUP (CONTINUED)

WALSH CONSTRUCTION COMPANY OF ILLINOIS - MIAMI, FLORIDA
Project Manager

10/83 - 6/85

- Managed the construction of the Concourse H expansion and renovations at the Miami Airport.
- Managed the construction of the Ft. Lauderdale Airport Hertz Rental Car facilities.
- Assisted the estimating department.

EXXON COMPANY, USA – MIDLAND, TEXAS
Project Engineer

6/1982-10/1983

- Performed evaluations and management of contracts, oil productions, cash flow, & profit projections for four oil & gas fields in west Texas.

REFERENCES AVAILABLE UPON REQUEST